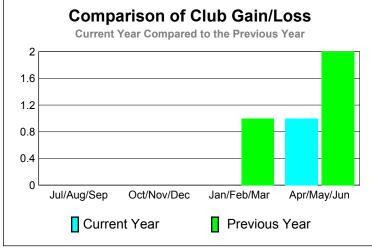
2010-2011 GMT Reports for District (or Undistricted) District 111BN

GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

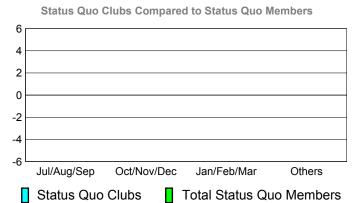
CLUBS MEMBERSHIP

| | | <u>Club</u> 201 | <u>Clubs</u> 2009-2010 | | |
|-------------|---------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Month | New Club Goal | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
| Jul/Aug/Sep | 0 | 0 | 0 | 0 | 0 |
| Oct/Nov/Dec | 0 | 0 | 0 | 0 | 0 |
| Jan/Feb/Mar | 1 | 0 | 0 | 0 | 1 |
| Apr/May/Jun | 1 | 1 | 0 | 1 | 2 |

Club Results 2010-2011 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss



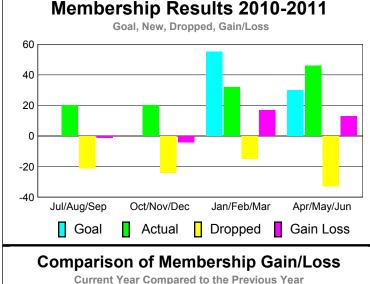
YTD Status Quo Clubs 2010-2011



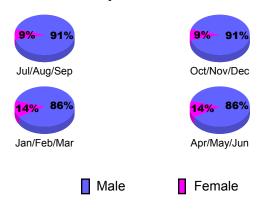
2010-2011 2009-2010 Actual Gain/ Net **Actual** Gain/ Memb New **Dropped** Loss of Loss of Month Goal Memb **Memb** Memb Memb Jul/Aug/Sep -21 0 20 -1 11 Oct/Nov/Dec 20 -24 -4 0 18 Jan/Feb/Mar 55 32 -15 17 16 Apr/May/Jun 30 46 -33 13 49 Totals -93 25 94 85 118

Membership Results

<u>Membership</u>







2010-2011 GMT Reports for District (or Undistricted) District 111BO

5

3 2

1

Jul/Aug/Sep

GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

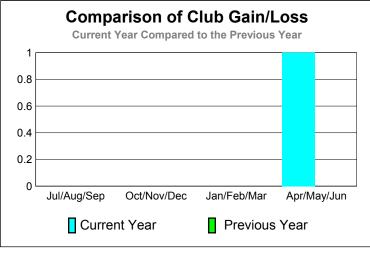
CLUBS MEMBERSHIP

Clubs

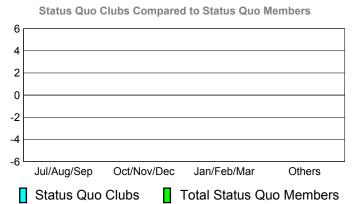
| | | 201 | | 2009-2010 | |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Month | New Club <u>Goal</u> | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
| Jul/Aug/Sep | 0 | 0 | 0 | 0 | 0 |
| Oct/Nov/Dec | 0 | 0 | 0 | 0 | 0 |
| Jan/Feb/Mar | 1 | 0 | 0 | 0 | 0 |
| Apr/May/Jun | 1 | 1 | 0 | 1 | 0 |

Club Results

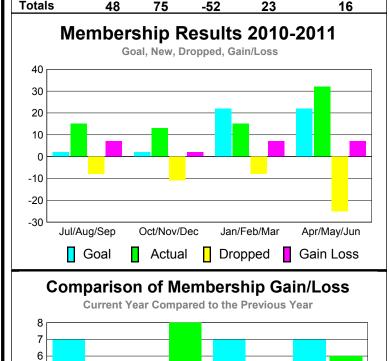
Club Results 2010-2011 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss



YTD Status Quo Clubs 2010-2011



| | <u>N</u> | Member 201 | <u>Membership</u> 2009-2010 | | |
|-------------|----------------------------|------------------------------|----------------------------------|---------------------------------|---------------------------------|
| | | 201 | 2003-2010 | | |
| Month | Net Memb <u>Goal</u> | Actual New <u>Memb</u> | Actual Dropped <u>Memb</u> | Gain/ Loss of <u>Memb</u> | Gain/ Loss of <u>Memb</u> |
| Jul/Aug/Sep | 2 | 15 | -8 | 7 | 0 |
| Oct/Nov/Dec | 2 | 13 | -11 | 2 | 8 |
| Jan/Feb/Mar | 22 | 15 | -8 | 7 | 2 |
| Apr/May/Jun | 22 | 32 | -25 | 7 | 6 |
| Totala | 40 | 76 | E 2 | 22 | 4.0 |



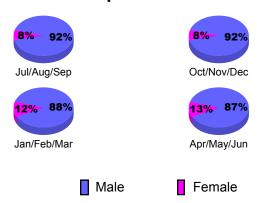
Gender Comparison 2010-2011

Jan/Feb/Mar

Previous Year

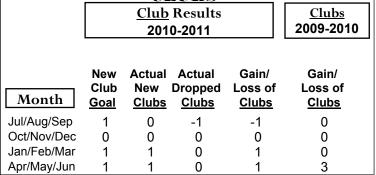
Apr/May/Jun

Oct/Nov/Dec

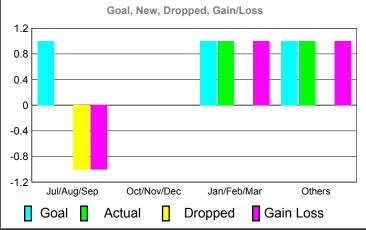


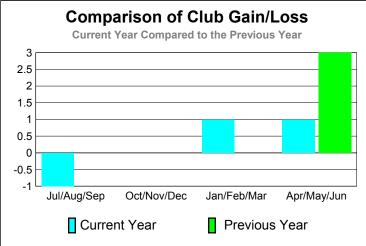
2010-2011 GMT Reports for District (or Undistricted) District 111MN



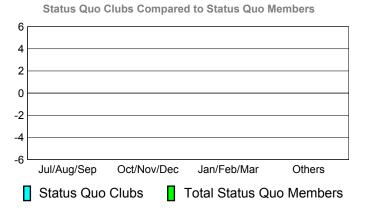


Jul/Aug/Sep 1 0 -1 -1 0 Oct/Nov/Dec 0 0 0 0 0 Jan/Feb/Mar 1 1 0 1 0 Apr/May/Jun 1 1 0 1 3 Totals 3 2 -1 1 3 Club Results 2010-2011 Goal, New, Dropped, Gain/Loss





YTD Status Quo Clubs 2010-2011

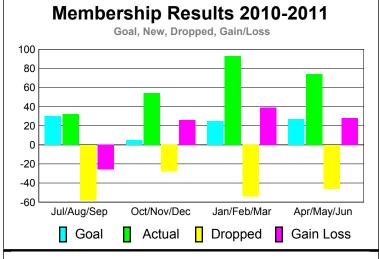


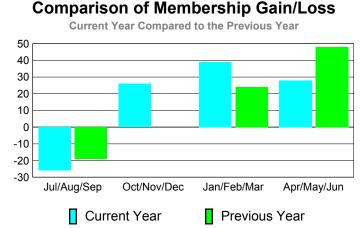
| <mark>12% 88%</mark> | <mark>12</mark> % 88% |
|-----------------------|-----------------------|
| Jul/Aug/Sep | Oct/Nov/Dec |
| <mark>16% 84</mark> % | <mark>16% 84%</mark> |
| Jan/Feb/Mar | Apr/May/Jun |

Male

Female

| | <u> </u> | <u>Member</u> 201 | <u>Membership</u> 2009-2010 | | |
|-------------|----------------------------|------------------------------|----------------------------------|---------------------------------|---------------------------------|
| Month | Net Memb <u>Goal</u> | Actual New <u>Memb</u> | Actual Dropped <u>Memb</u> | Gain/ Loss of <u>Memb</u> | Gain/ Loss of <u>Memb</u> |
| Jul/Aug/Sep | 30 | 32 | -58 | -26 | -19 |
| Oct/Nov/Dec | 5 | 54 | -28 | 26 | 0 |
| Jan/Feb/Mar | 25 | 93 | -54 | 39 | 24 |
| Apr/May/Jun | 27 | 74 | -46 | 28 | 48 |
| Totale | 97 | 252 | 106 | 67 | 5 2 |





2010-2011 GMT Reports for District (or Undistricted) District 111MS

30

20

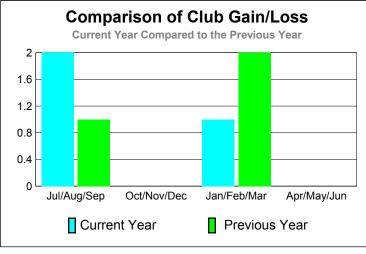
10

Jul/Aug/Sep

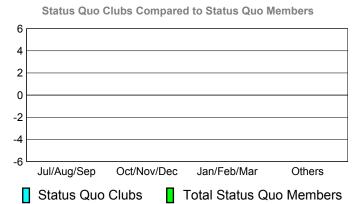
GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

| | | C | <u>LUBS</u> | | |
|-------------|---------------------|------------------------|---------------------------|----------------------------------|----------------------------------|
| | | <u>Club</u> 201 | <u>Clubs</u> 2009-2010 | | |
| Month | New Club Goal | Actual New Clubs | | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
| Jul/Aug/Sep | 1 | 2 | 0 | 2 | 1 |
| Oct/Nov/Dec | 0 | 0 | 0 | 0 | 0 |
| Jan/Feb/Mar | 0 | 1 | 0 | 1 | 2 |
| Apr/May/Jun | 2 | 0 | 0 | 0 | 0 |

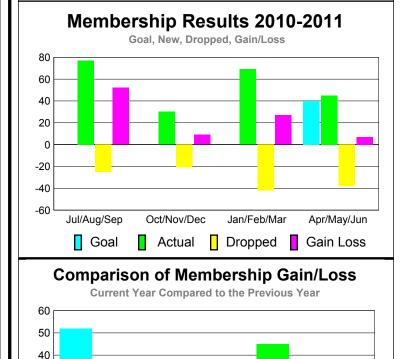
Club Results 2010-2011 Goal, New, Dropped, Gain/Loss 2 1.6 1.2 0.8 0.4 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss



YTD Status Quo Clubs 2010-2011



MEMBERSHIP **Membership** Results <u>Membership</u> 2010-2011 2009-2010 Actual Gain/ Net **Actual** Gain/ Memb New **Dropped** Loss of Loss of Month Goal Memb **Memb** Memb Memb Jul/Aug/Sep -25 52 38 0 77 Oct/Nov/Dec 30 -21 0 9 4 Jan/Feb/Mar 27 45 0 69 -42 Apr/May/Jun 40 45 -38 7 15 Totals 221 -126 95 102



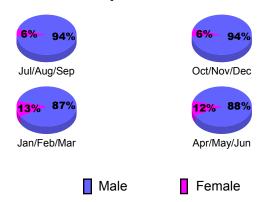
Gender Comparison 2010-2011

Jan/Feb/Mar

Previous Year

Apr/May/Jun

Oct/Nov/Dec



2010-2011 GMT Reports for District (or Undistricted) District 111NB

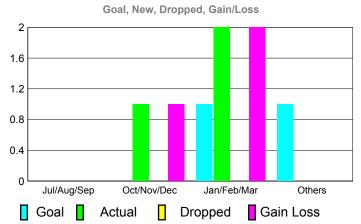
Totals

GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

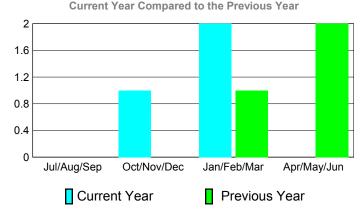
| O IVI | | III IOII IX | | <u> </u> | Location |
|-------|-------------|--------------|--------------|--------------|--------------|
| | | CI | LUBS | | |
| | | <u>Club</u> | Results | | <u>Clubs</u> |
| | | 201 | 2009-2010 | | |
| | | | | | |
| | New | | Actual | Gain/ | Gain/ |
| 1 | Club | New | Dropped | Loss of | Loss of |
| lonth | <u>Goal</u> | <u>Clubs</u> | <u>Clubs</u> | <u>Clubs</u> | <u>Clubs</u> |

| Month | New Club <u>Goal</u> | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Jul/Aug/Sep | 0 | 0 | 0 | 0 | 0 |
| Oct/Nov/Dec | 0 | 1 | 0 | 1 | 0 |
| Jan/Feb/Mar | 1 | 2 | 0 | 2 | 1 |
| Apr/May/Jun | 1 | 0 | 0 | 0 | 2 |
| Totals | 2 | 3 | 0 | 3 | 3 |

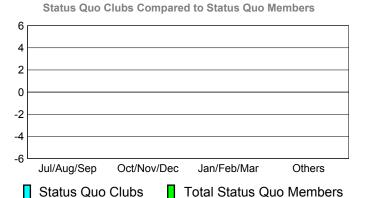
Club Results 2010-2011



Comparison of Club Gain/Loss Current Year Compared to the Previous Year



YTD Status Quo Clubs 2010-2011



MEMBERSHIP **Membership** Results <u>Membership</u> 2010-2011 2009-2010 Actual Gain/ Net **Actual** Gain/ Memb New **Dropped** Loss of Loss of Month **Memb** Goal Memb Memb Memb Jul/Aug/Sep -30 -38 -2 3 36 Oct/Nov/Dec 32 -10 72 -40 5 Jan/Feb/Mar 27 30 92 -37 55 Apr/May/Jun -49 50 52 3 65

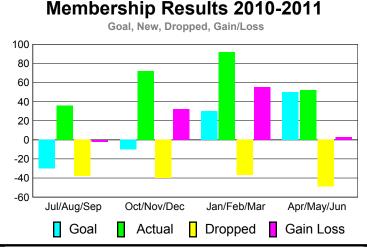
-164

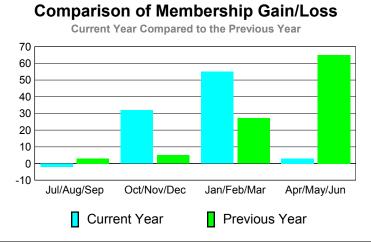
88

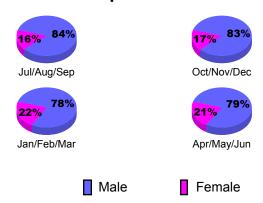
100

252

40







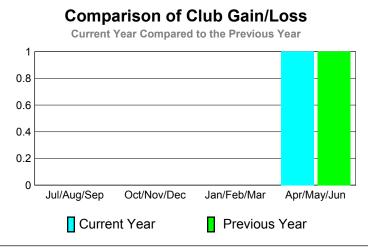
2010-2011 GMT Reports for District (or Undistricted) District 111 N



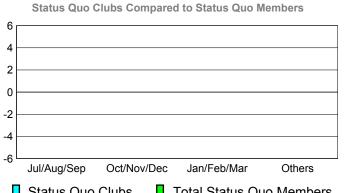
| | | <u>Club</u> 201 | | <u>Clubs</u> 2009-2010 | |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Month | New Club <u>Goal</u> | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
| Jul/Aug/Sep | 0 | 0 | 0 | 0 | 0 |
| Oct/Nov/Dec | 0 | 0 | 0 | 0 | 0 |
| Jan/Feb/Mar | 1 | 0 | 0 | 0 | 0 |
| Apr/May/Jun | 1 | 1 | 0 | 1 | 1 |

Totals Club Results 2010-2011

Goal, New, Dropped, Gain/Loss 0.8 0.4 0.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss

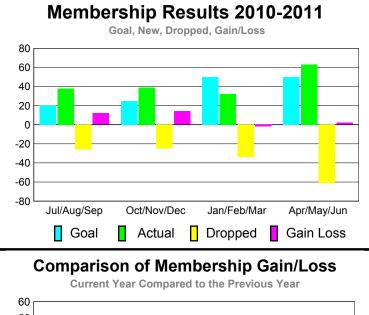


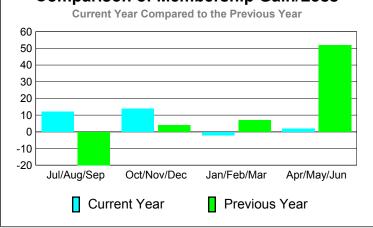
YTD Status Quo Clubs 2010-2011

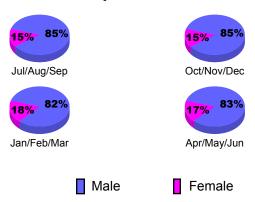


| oui/Aug/Ocp | OCUINOVIDEC | Janin Conviai | Others |
|-------------|-------------|-----------------|-----------|
| Status Quo | Clubs | Total Status Qu | o Members |

| | <u> </u> | <u>Member</u> 201 | <u>Membership</u> 2009-2010 | | |
|-------------|----------------------------|------------------------------|----------------------------------|---------------------------------|---------------------------------|
| Month | Net Memb <u>Goal</u> | Actual New <u>Memb</u> | Actual Dropped <u>Memb</u> | Gain/ Loss of <u>Memb</u> | Gain/ Loss of <u>Memb</u> |
| Jul/Aug/Sep | 20 | 38 | -26 | 12 | -20 |
| Oct/Nov/Dec | 25 | 39 | -25 | 14 | 4 |
| Jan/Feb/Mar | 50 | 32 | -34 | -2 | 7 |
| Apr/May/Jun | 50 | 63 | -61 | 2 | 52 |
| Totals | 145 | 172 | -146 | 26 | 43 |







2010-2011 GMT Reports for District (or Undistricted) District 111 R

GMT CA: 4 **Location: GERMANY GMT: Heinrich K. K. Alles**

CLUBS Club Results <u>Clubs</u> 2009-2010 2010-2011

| New Club <u>Goal</u> | | | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
|----------------------------|------------------------|---|---|---|
| 0 | 0 | 0 | 0 | 1 |
| 1 | 0 | 0 | 0 | 3 |
| 2 | 2 | 0 | 2 | 0 |
| 2 | 1 | 0 | 1 | 3 |
| 5 | 3 | 0 | 3 | 7 |
| | Club Goal 0 1 | Club New Goal Clubs 0 0 1 0 | Club New Dropped Clubs Clubs 0 0 0 0 1 0 0 | Club New Dropped Loss of Goal Clubs Clubs Clubs 0 0 0 0 1 0 0 0 |

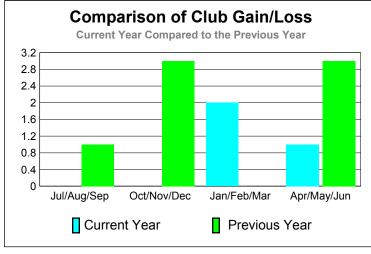
Club Results 2010-2011 Goal, New, Dropped, Gain/Loss 1.6 1.2 0.8 0.4

Jan/Feb/Mar

Dropped

Others

Gain Loss



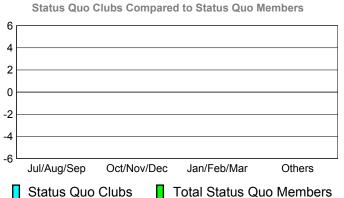
Oct/Nov/Dec

Actual

Jul/Aug/Sep

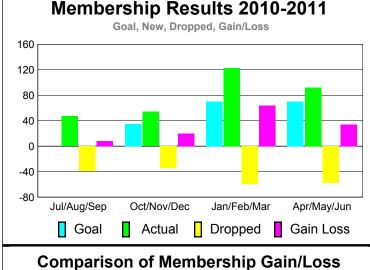
Goal

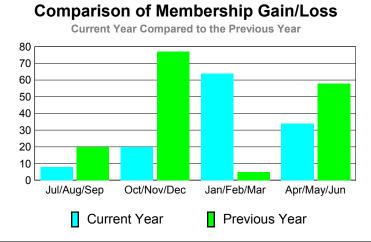
YTD Status Quo Clubs 2010-2011

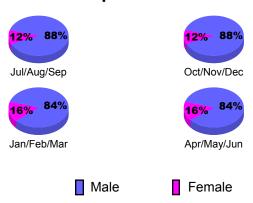


Total Status Quo Members

| | <u> </u> | <u>Member</u> 201 | <u>Membership</u> 2009-2010 | | |
|-------------|----------------------------|------------------------------|----------------------------------|---------------------------------|---------------------------------|
| Month | Net Memb <u>Goal</u> | Actual New <u>Memb</u> | Actual Dropped <u>Memb</u> | Gain/ Loss of <u>Memb</u> | Gain/ Loss of <u>Memb</u> |
| Jul/Aug/Sep | 0 | 47 | -39 | 8 | 20 |
| Oct/Nov/Dec | 35 | 54 | -34 | 20 | 77 |
| Jan/Feb/Mar | 70 | 123 | -59 | 64 | 5 |
| Apr/May/Jun | 70 | 92 | 58 | | |
| Totals | 175 | 316 | -190 | 126 | 160 |







Totals

Jul/Aug/Sep

Goal

2010-2011 GMT Reports for District (or Undistricted) District 111WL

Location: GERMANY GMT CA: 4 **GMT: Heinrich K. K. Alles**

| CLUBS | | | | | | | |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|--|--|
| | | <u>Club</u> | | <u>Clubs</u> | | | |
| | | 201 | | 2009-2010 | | | |
| Month | New Club <u>Goal</u> | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | | |
| Jul/Aug/Sep | 1 | 0 | 0 | 0 | 0 | | |
| Oct/Nov/Dec | 2 | 0 | 0 | 0 | 0 | | |
| Jan/Feb/Mar | 0 | 1 | 0 | 1 | 0 | | |
| Apr/May/Jun | 1 | 1 | 0 | 1 | 0 | | |

Club Results 2010-2011 Goal, New, Dropped, Gain/Loss 2 1.6 1.2 0.8 0.4

Jan/Feb/Mar

Dropped

Others

30 25

20

15 10

5

Jul/Aug/Sep

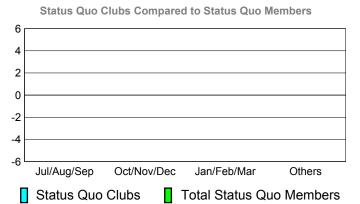
Gain Loss

Oct/Nov/Dec

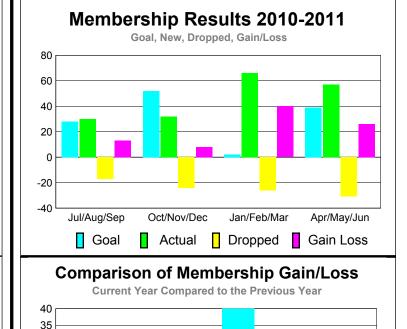
Actual

Comparison of Club Gain/Loss **Current Year Compared to the Previous Year** 8.0 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Apr/May/Jun Jan/Feb/Mar Current Year Previous Year

YTD Status Quo Clubs 2010-2011



MEMBERSHIP **Membership** Results <u>Membership</u> 2010-2011 2009-2010 Actual Gain/ Net **Actual** Gain/ Memb New **Dropped** Loss of Loss of Month **Memb** Goal Memb Memb Memb Jul/Aug/Sep 28 -17 13 0 30 Oct/Nov/Dec 52 32 -24 8 6 Jan/Feb/Mar 2 66 -26 40 2 Apr/May/Jun 39 57 -31 26 4 Totals 87 <u>12</u> 185 -98



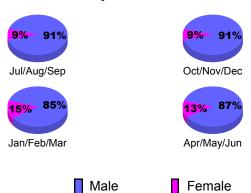
Gender Comparison 2010-2011

Jan/Feb/Mar

Previous Year

Apr/May/Jun

Oct/Nov/Dec



Apr/May/Jun

Goal

Actual

Totals

2010-2011 GMT Reports for District (or Undistricted) District 111WR

GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

| | | Cl | LUBS | | |
|-------------|---------------------|-------------------------------|------|----------------------------------|----------------------------------|
| | | <u>Club</u> 201 | | <u>Clubs</u> 2009-2010 | |
| Month | New Club Goal | Actual New <u>Clubs</u> | | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
| Jul/Aug/Sep | 0 | 0 | 0 | 0 | 0 |
| Oct/Nov/Dec | 1 | 2 | 0 | 2 | 0 |
| Jan/Feb/Mar | 0 | 0 | 0 | 0 | 1 |

0

0

0

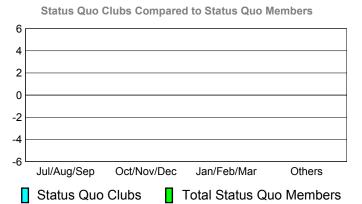
| | Club Results 2010-2011 Goal, New, Dropped, Gain/Loss | | | | | | | | |
|-----|--|----|----------|----|-------------|--------|--|--|--|
| 2 | | | | | | | | | |
| 1.6 | | | | | | | | | |
| 1.2 | | | - | | | | | | |
| 0.8 | | | | | | | | | |
| 0.4 | | | | | | | | | |
| ا و | Jul/Aug/Sep | Oc | ct/Nov/E | ec | Jan/Feb/Mar | Others | | | |

Dropped

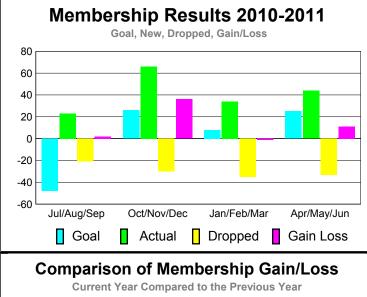
Gain Loss

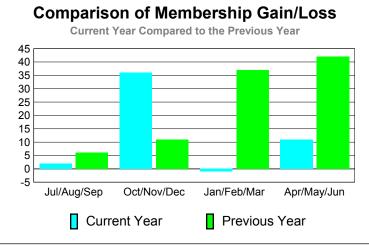
Comparison of Club Gain/Loss Current Year Compared to the Previous Year 2 1.6 1.2 0.8 0.4 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun Current Year Previous Year

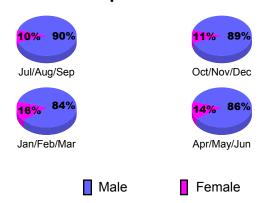
YTD Status Quo Clubs 2010-2011



MEMBERSHIP **Membership** Results <u>Membership</u> 2010-2011 2009-2010 Gain/ Net **Actual** Actual Gain/ Memb New **Dropped** Loss of Loss of Month Goal Memb **Memb** Memb Memb Jul/Aug/Sep -48 -21 2 6 23 Oct/Nov/Dec 26 -30 36 11 66 Jan/Feb/Mar 8 34 -35 -1 37 Apr/May/Jun 42 25 44 -33 11 Totals -119 96 167 48







Apr/May/Jun

Totals

0

0

2

2010-2011 GMT Reports for District (or Undistricted) District 111BS

20

10

0 -10

-20

-30

Jul/Aug/Sep

GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

| 9.11. | | | 11 1 11 7 1110 | | | |
|-------------|-------------|--------------|----------------|--------------|--------------|--|
| | | Cl | LUBS | | | |
| | | Club | Results | | <u>Clubs</u> | |
| | | 201 | 0-2011 | | 2009-2010 | |
| | | | | | | |
| | New | Actual | Actual | Gain/ | Gain/ | |
| Month | Club | New | Dropped | Loss of | Loss of | |
| Month | <u>Goal</u> | <u>Clubs</u> | <u>Clubs</u> | <u>Clubs</u> | <u>Clubs</u> | |
| Jul/Aug/Sep | 0 | 1 | 0 | 1 | 0 | |
| Oct/Nov/Dec | 0 | 1 | 0 | 1 | 0 | |
| Jan/Feb/Mar | 1 | 0 | 0 | 0 | 0 | |

0

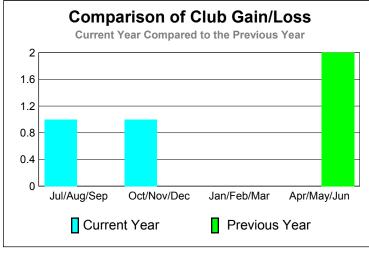
0

0

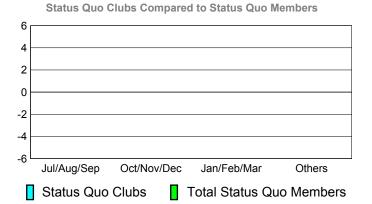
2

2

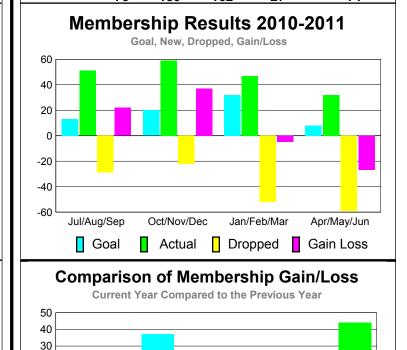
| | Club Results 2010-2011 Goal, New, Dropped, Gain/Loss | | | | | | | | | | |
|-----|--|--|--|--|--|--|--|--|--|--|--|
| 1 | | | | | | | | | | | |
| 0.8 | | | | | | | | | | | |
| 0.6 | | | | | | | | | | | |
| 0.4 | | | | | | | | | | | |
| | | | | | | | | | | | |
| 0.2 | | | | | | | | | | | |
| ٥٢ | Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others | | | | | | | | | | |
| | Goal Actual Dropped Gain Loss | | | | | | | | | | |



YTD Status Quo Clubs 2010-2011



MEMBERSHIP **Membership** Results <u>Membership</u> 2010-2011 2009-2010 Actual Gain/ Net **Actual** Gain/ Memb New **Dropped** Loss of Loss of Month Goal Memb **Memb Memb** Memb Jul/Aug/Sep 13 51 -29 22 7 Oct/Nov/Dec 12 20 59 -22 37 Jan/Feb/Mar 32 47 -52 -5 8 Apr/May/Jun 44 8 32 -59 -27 Totals -162 27 71 189



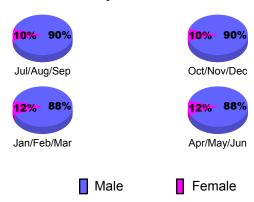
Gender Comparison 2010-2011

Jan/Feb/Mar

Previous Year

Apr/May/Jun

Oct/Nov/Dec



2010-2011 GMT Reports for District (or Undistricted) District 111NH

60

40

20

-20

Jul/Aug/Sep

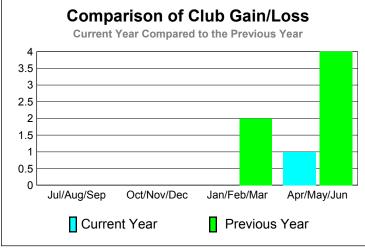
GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

CLUBS MEMBERSHIP

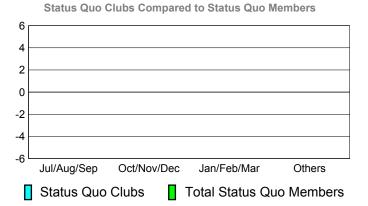
6

| | | <u>Club</u> 201 | <u>Clubs</u> 2009-2010 | | | |
|-------------|---------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|---|
| Month | New Club Goal | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | |
| Jul/Aug/Sep | 0 | 0 | 0 | 0 | 0 | |
| Oct/Nov/Dec | 0 | 0 | 0 | 0 | 0 | |
| Jan/Feb/Mar | 2 | 0 | 0 | 2 | 1 | |
| Apr/May/Jun | 1 | 1 | 0 | 1 | 4 | 1 |

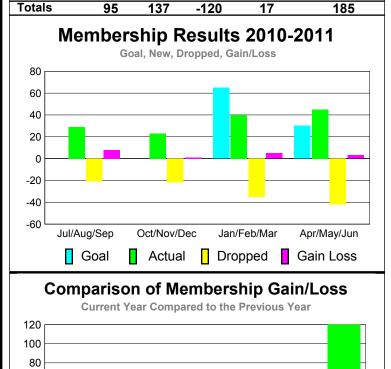
Club Results 2010-2011 Goal, New, Dropped, Gain/Loss 2 1.6 1.2 0.8 0.4 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss



YTD Status Quo Clubs 2010-2011



MEMBERSHIP **Membership** Results <u>Membership</u> 2010-2011 2009-2010 Actual Gain/ Net **Actual** Gain/ Memb New **Dropped** Loss of Loss of Month **Memb** Goal Memb Memb Memb Jul/Aug/Sep -21 8 -2 0 29 Oct/Nov/Dec 23 -22 4 0 1 Jan/Feb/Mar 63 65 40 -35 5 Apr/May/Jun 30 45 -42 3 120



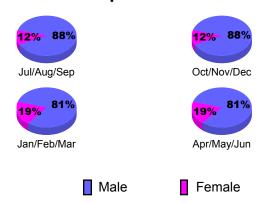
Gender Comparison 2010-2011

Jan/Feb/Mar

Previous Year

Apr/May/Jun

Oct/Nov/Dec



Jan/Feb/Mar

Apr/May/Jun

Totals

0

1

1

0

2010-2011 GMT Reports for District (or Undistricted) District 111SW

16

12

8 4

0

Jul/Aug/Sep

GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

0

0

0

| | | C. | <u>LUBS</u> | | | l |
|-------------|---------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|---|
| | | <u>Club</u> 201 | <u>Clubs</u> 2009-2010 | | | |
| Month | New Club Goal | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | |
| Jul/Aug/Sep | 0 | 0 | 0 | 0 | 0 | |
| Oct/Nov/Dec | 1 | 0 | 0 | 0 | 0 | l |

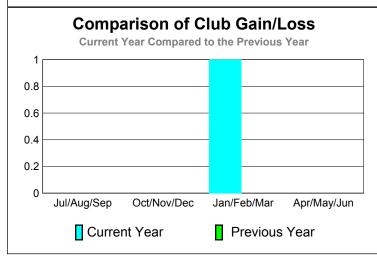
0

0

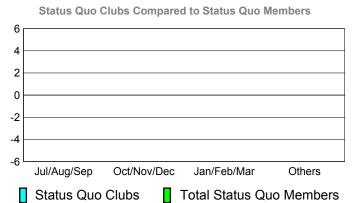
1

0

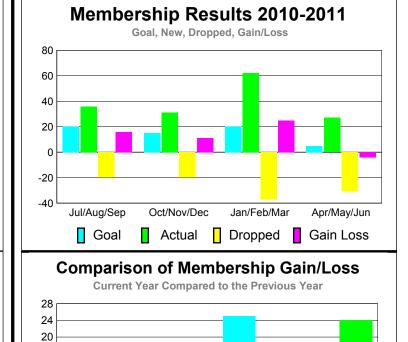
| | Club Results 2010-2011 Goal, New, Dropped, Gain/Loss | | | | | | | | |
|--|--|-----------|------------|-----------|--|--|--|--|--|
| 1 | | | | | | | | | |
| 0.8 | | | _ | | | | | | |
| 0.6 | | | | | | | | | |
| 0.4 | | | | | | | | | |
| | | | | | | | | | |
| 0.2 | | | | | | | | | |
| 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others | | | | | | | | | |
| | Goal Ac | tual 🛮 Di | ropped 🛮 (| Gain Loss | | | | | |



YTD Status Quo Clubs 2010-2011



MEMBERSHIP **Membership** Results <u>Membership</u> 2010-2011 2009-2010 Gain/ Net **Actual** Actual Gain/ Memb New **Dropped** Loss of Loss of Month Goal Memb **Memb Memb Memb** Jul/Aug/Sep 20 -20 10 36 16 Oct/Nov/Dec 15 31 -20 11 -1 Jan/Feb/Mar 20 62 -37 25 9 Apr/May/Jun 5 27 -31 -4 24 Totals -108 48 42 60 156



Gender Comparison 2010-2011

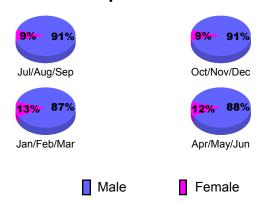
Jan/Feb/Mar

Previous Year

Oct/Nov/Dec

Current Year

Apr/May/Jun



2010-2011 GMT Reports for District (or Undistricted) District 111SM

30

20 10

0

-10 -20

Jul/Aug/Sep

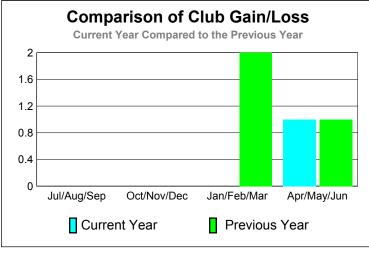
GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

CLUBS MEMBERSHIP

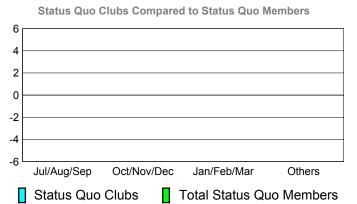
3

| | | <u>Club</u> | | <u>Clubs</u> | |
|-------------|----------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| | | 201 | 0-2011 | | 2009-2010 |
| Month | New Club <u>Goal</u> | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
| Jul/Aug/Sep | 0 | 0 | 0 | 0 | 0 |
| Oct/Nov/Dec | 0 | 0 | 0 | 0 | 0 |
| Jan/Feb/Mar | 0 | 0 | 0 | 0 | 2 |
| Apr/May/Jun | 2 | 1 | 0 | 1 | 1 |

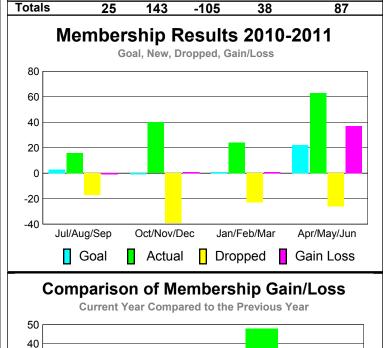
Club Results 2010-2011 Goal, New, Dropped, Gain/Loss 2 1.6 1.2 0.8 0.4 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss



YTD Status Quo Clubs 2010-2011



MEMBERSHIP **Membership** Results <u>Membership</u> 2010-2011 2009-2010 Actual Gain/ Net **Actual** Gain/ Memb New **Dropped** Loss of Loss of Month **Memb** Goal Memb Memb Memb Jul/Aug/Sep -17 -18 3 16 -1 Oct/Nov/Dec 40 -39 28 -1 1 Jan/Feb/Mar 24 -23 1 48 Apr/May/Jun 29 22 63 -26 37



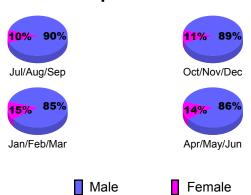
Gender Comparison 2010-2011

Jan/Feb/Mar

Previous Year

Apr/May/Jun

Oct/Nov/Dec

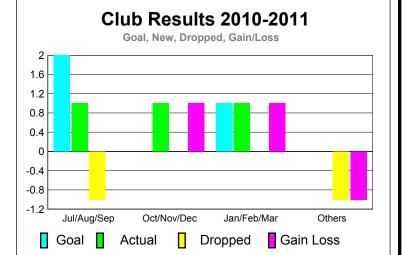


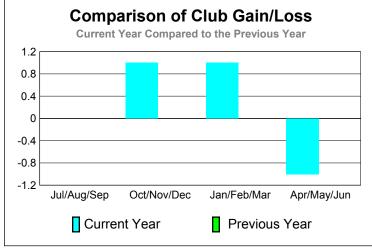
2010-2011 GMT Reports for District (or Undistricted) District 1110N

GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

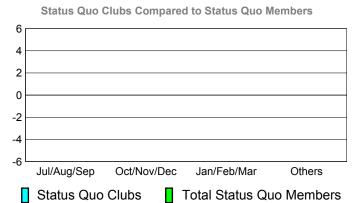
| | | C | <u>rurz</u> | | |
|-------------|---------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| | | <u>Club</u> 201 | <u>Clubs</u> 2009-2010 | | |
| Month | New Club Goal | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
| Jul/Aug/Sep | 2 | 1 | -1 | 0 | 0 |
| Oct/Nov/Dec | 0 | 1 | 0 | 1 | 0 |
| Jan/Feb/Mar | 1 | 1 | 0 | 1 | 0 |
| Apr/May/Jun | 0 | 0 | -1 | -1 | 0 |

-2

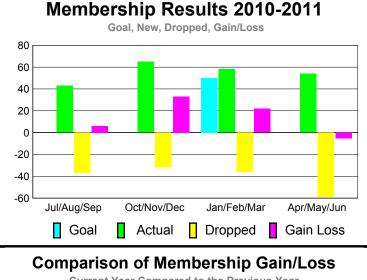


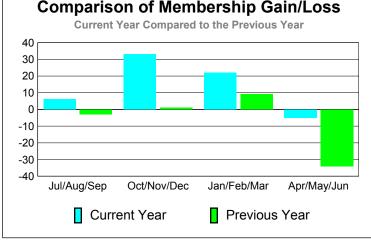


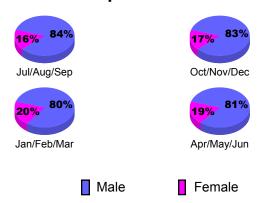
YTD Status Quo Clubs 2010-2011



MEMBERSHIP **Membership** Results <u>Membership</u> 2010-2011 2009-2010 Gain/ Net **Actual** Actual Gain/ Memb New **Dropped** Loss of Loss of Month Goal Memb **Memb** Memb Memb Jul/Aug/Sep 6 -3 0 43 -37 Oct/Nov/Dec 65 -32 33 0 1 Jan/Feb/Mar 50 58 -36 22 9 Apr/May/Jun 0 54 -59 -5 -34 Totals 50 220 -164 -27 56







2010-2011 GMT Reports for District (or Undistricted) District 1110S

10

0

-10

-20

Jul/Aug/Sep

GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

CTURS

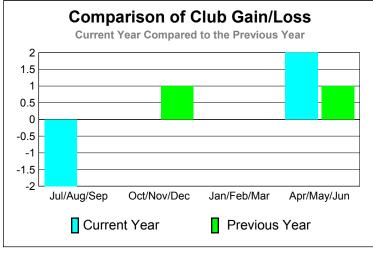
MEMBERSHIP

2

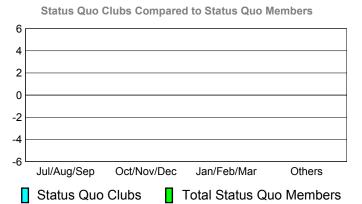
| | | <u>Club</u> 201 | | <u>Clubs</u> 2009-2010 | |
|-------------|---------------------|-------------------------------|---------|----------------------------------|----------------------------------|
| Month | New Club Goal | Actual New <u>Clubs</u> | Dropped | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
| Jul/Aug/Sep | 0 | 0 | -2 | -2 | 0 |
| Oct/Nov/Dec | 0 | 0 | 0 | 0 | 1 |
| Jan/Feb/Mar | 0 | 0 | 0 | 0 | 0 |
| Apr/May/Jun | 1 | 2 | 0 | 2 | 1 |

-2

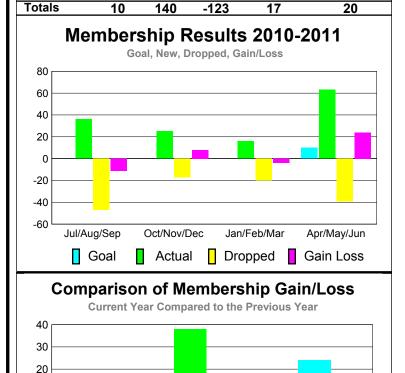
Club Results 2010-2011 Goal, New, Dropped, Gain/Loss 2 1.5 0.5 0 -0.5 -1 -1.5 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss



YTD Status Quo Clubs 2010-2011



MEMBERSHIP **Membership** Results <u>Membership</u> 2010-2011 2009-2010 Gain/ Net **Actual** Actual Gain/ Memb New **Dropped** Loss of Loss of Month **Memb** Goal Memb Memb Memb Jul/Aug/Sep -47 0 36 -11 -16 Oct/Nov/Dec 25 8 38 0 -17 Jan/Feb/Mar 0 16 -20 -4 -7 Apr/May/Jun 10 63 -39 24 5



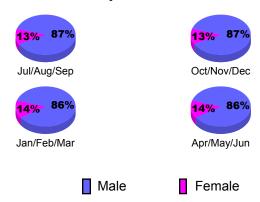
Gender Comparison 2010-2011

Jan/Feb/Mar

Previous Year

Apr/May/Jun

Oct/Nov/Dec

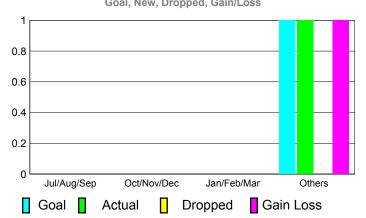


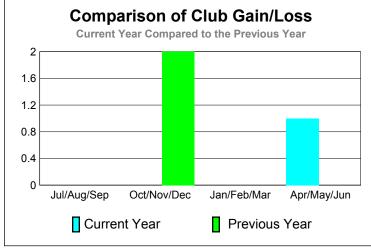
2010-2011 GMT Reports for District (or Undistricted) District 1110M

GMT: Heinrich K. K. Alles Location: GERMANY GMT CA: 4

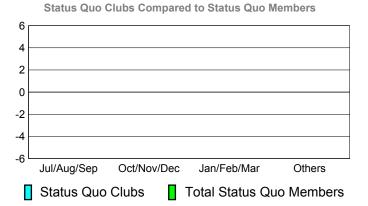
| | | Cl | LUBS | | |
|-------------|----------------------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| | <u>Club</u> Results 2010-2011 | | | | <u>Clubs</u> 2009-2010 |
| Month | New Club Goal | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
| Jul/Aug/Sep | 0 | 0 | 0 | 0 | 0 |
| Oct/Nov/Dec | 0 | 0 | 0 | 0 | 2 |

| | • | • | • | • | _ | |
|-------------|---|---|-----------------------|---------------------|---|---|
| Jan/Feb/Mar | 0 | 0 | 0 | 0 | 0 | |
| Apr/May/Jun | 1 | 1 | 0 | 1 | 0 | |
| Totals | 1 | 1 | 0 | 1 | 2 | |
| 1 | | | ults 20 ropped, Ga | 10-2011 hin/Loss | | |
| 0.8 | | | | | | - |

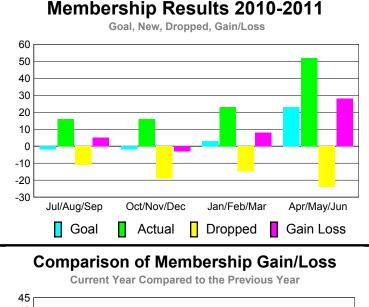


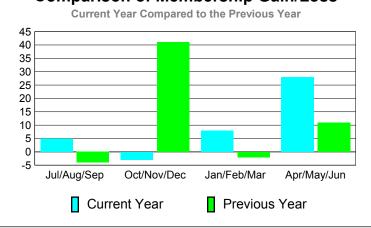


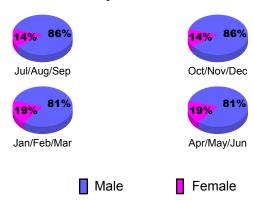
YTD Status Quo Clubs 2010-2011



MEMBERSHIP **Membership** Results <u>Membership</u> 2010-2011 2009-2010 Gain/ Net **Actual** Actual Gain/ Memb New Dropped Loss of Loss of Month Goal Memb **Memb** Memb Memb Jul/Aug/Sep -11 5 -4 -2 16 Oct/Nov/Dec 41 -2 -19 -3 16 Jan/Feb/Mar 3 23 -15 8 -2 Apr/May/Jun 23 52 -24 28 11 38 Totals 107 -69 46







2010-2011 GMT Reports for District (or Undistricted) District 113

2

-2

-4

-6 -8

Jul/Aug/Sep

GMT: Heinrich K. K. Alles Location: LUXEMBOURG GMT CA: 4

CTAIRS

MEMBERSHIP

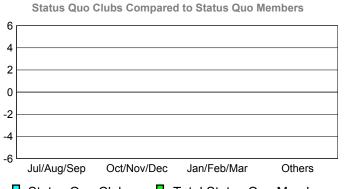
| | | C | <u> LUBS</u> | | |
|------------|---------------------|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| | | <u>Club</u> 201 | <u>Clubs</u> 2009-2010 | | |
| Month | New Club Goal | Actual New <u>Clubs</u> | Actual Dropped <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> | Gain/ Loss of <u>Clubs</u> |
| ul/Aug/Sep | 0 | 0 | 0 | 0 | 0 |
| ct/Nov/Dec | 1 | 0 | 0 | 0 | 0 |

| | Club | New | Dropped | Loss of | Loss of | |
|-------------|----------|-------|--------------|--------------|--------------|--|
| Month | Goal | Clubs | <u>Clubs</u> | <u>Clubs</u> | <u>Clubs</u> | |
| Jul/Aug/Sep | 0 | 0 | 0 | 0 | 0 | |
| Oct/Nov/Dec | 1 | 0 | 0 | 0 | 0 | |
| Jan/Feb/Mar | 0 | 0 | 0 | 0 | 0 | |
| Apr/May/Jun | 1 | 0 | 0 | 0 | 0 | |
| Totals | 2 | 0 | 0 | 0 | 0 | |
| | <u> </u> | | 11 - 00 | 40.004 | _ | |

Club Results 2010-2011 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss

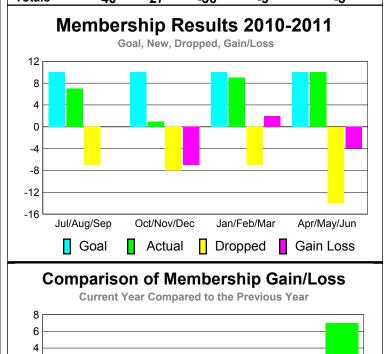
Comparison of Club Gain/Loss Current Year Compared to the Previous Year 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun Current Year Previous Year

YTD Status Quo Clubs 2010-2011



Status Quo Clubs Total Status Quo Members

| | <u> </u> | Member | Membership | | |
|-------------|-------------|-------------|-------------|-------------|-------------|
| | | 201 | 0-2011 | | 2009-2010 |
| | NI - 4 | N =4=1 | A -41 | 0-:/ | Oniv. |
| | Net | Actual | Actual | . Gain/ | Gain/ |
| 36 (1 | Memb | New | Dropped | Loss of | Loss of |
| Month | <u>Goal</u> | <u>Memb</u> | <u>Memb</u> | <u>Memb</u> | <u>Memb</u> |
| Jul/Aug/Sep | 10 | 7 | -7 | 0 | -3 |
| Oct/Nov/Dec | 10 | 1 | -8 | -7 | -2 |
| Jan/Feb/Mar | 10 | 9 | -7 | 2 | -5 |
| Apr/May/Jun | 10 | 10 | -14 | -4 | 7 |
| Totals | 40 | 27 | -36 | -9 | -3 |



Gender Comparison 2010-2011

Jan/Feb/Mar

Previous Year

Apr/May/Jun

Oct/Nov/Dec

